FINANCIAL STATEMENTS

DECEMBER 31, 2017 and 2016

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# DECEMBER 31, 2017

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MEMBERS-NEW YORK STATE SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS

#### INDEPENDENT AUDITOR'S REPORT

The Board of Directors of The Pines Foundation, Inc.

We have audited the accompanying financial statement of The Pines Foundation, Inc. (a New York tax exempt corporation), which comprise of the statement of financial position as of December 31, 2017 and December 31, 2016, and the related statements of operations and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Pines Foundation, Inc. as of December 31, 2017 and December 31, 2016, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The statements of net operating revenues before depreciation and statement of functional expenses on page 16, 17, 18, and 19 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Esperito, Frule, Farmie & Co

ESPOSITO, FUCHS, TAORMINA & CO. Central Islip, NY

June 28, 2018

# STATEMENT OF FINANCIAL POSITION

# AS OF DECEMBER 31,

ASSETS Current Assets:	2017	<u>2016</u>
Cash Marketable securities - available for sale Accounts receivable Prepaid expenses Total Current Assets	\$ 621,191 3,917,594 14,100 24,642 4,577,527	\$ 586,090 1,326,300 4,309 13,096 1,929,795
Property and equipment (net of depreciation)	2,423,154	2,556,556
Other Assets Investment in private partnerships Investment in real estate	387,520 575,000	373,332 575,000
Total Other Assets	962,520	948,332
TOTAL ASSETS	7,963,201	5,434,683
LIABILITIES AND NET ASSETS Current Liabilities:		
Accrued expenses	39,275	23,211
TOTAL LIABILITIES	39,275	23,211
Net Assets Without donor restrictions	7,923,926	5,411,472
TOTAL LIABILITIES AND NET ASSETS	\$ 7,963,201	\$ 5,434,683

#### STATEMENT OF OPERATIONS

REVENUES	2017	2016
Net earnings from rentals & events  Contributions and other fund raising activities  TOTAL REVENUE	\$ 205,594 2,458,602 2,664,196	\$ 223,617 961,058 1,184,675
EXPENSES Program Services:		
Operating expenses Depreciation	333,537 145,851	323,264 142,650
Supporting Services:  Management and general	-	1,359
TOTAL EXPENSES	479,388	467,273
INCOME FROM OPERATIONS	2,184,808	717,402
OTHER INCOME (EXPENSE): Interest income Income/(Loss) from marketable securities Income on sale of partnership interest Change in value of real estate Change in value of partnership Income from investment in partnership interests  TOTAL OTHER INCOME	2,402 282,004 - - 20,418 22,822 327,646	871 112,714 180,128 100,000 - 23,901 417,614
INCREASE IN NET ASSETS	2,512,454	1,135,016
UNRESTRICTED NET ASSETS, BEGINNING OF YEAR	5,411,472	4,276,456
UNRESTRICTED NET ASSETS, END OF YEAR	\$ 7,923,926	\$ 5,411,472

#### STATEMENT OF CASH FLOWS

CASH FLOWS FROM OPERATING ACTIVITIES	 2017		2016
Increase in Net Asset  Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities:	\$ 2,512,454	\$	1,135,016
Program depreciation Depreciation of Pines Party equipment Accounts receivables Prepaid expenses Insurance settlement Security deposit Accrued expenses	143,851 2,000 (9,791) (11,546) - (2,000) 18,064		138,684 3,966 10,591 11,461 (7,800) 3,000 20,211
Net Cash Provided by Operating Activities	\$ 2,653,032	\$	1,315,129
CASH FLOWS FROM INVESTING ACTIVITIES			
Investment in real estate Investment in partnerships Change in value of investment in partnerships Purchase of property and equipment Change in value of marketable securities - available for sale	6,229 (20,418) (12,449) (2,591,293)	-	(575,000) (373,332) - (40,085) (108,130)
Net (Decrease) Increase in Cash	35,101		218,582
Cash, Beginning of Year	 586,090		367,508
Cash, End of Year	\$ 621,191	\$	586,090
SUPPLEMENTAL DISCLOSURE: Interest paid during the period	\$ _	\$	

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED DECEMBER 31, 2017

#### NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

#### NATURE OF ORGANIZATION

The Pines Foundation, Inc. formerly Fire Island Pines Property Owners' Association Charitable Foundation, Inc. (The Foundation) is a publicly supported charity and an exempt organization. The Foundation was established to maintain, renovate, modernize and beautify the publicly used areas of Fire Island Pines in the Town of Brookhaven, County of Suffolk and State of New York, for the benefit of its property owners and visitors. The Organization is supported primarily through donor contributions and events. The accounts of the Fire Island Pines Property Owners Association, Inc., and Political Action Committee are not included in the Foundation's financial statements.

#### **ACCOUNTING BASIS**

The accompanying financial statements of The Foundation have been prepared on the accrual basis of accounting and conform to accounting principles generally accepted in the United States of America as applicable to not-for-profit organizations.

Contributions are recorded as revenue upon receipt of cash. Contributions are considered available for unrestricted use unless specifically restricted by the donor.

#### **USE OF ESTIMATES**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### CONTRIBUTED SERVICES

During the years ended December 31, 2017 and 2016, the value of contributed services meeting the requirements for recognition in the financial statements was not material and has not been recorded. In addition, many individuals volunteer their time and perform a variety of tasks that assist The Foundation.

#### FINANCIAL STATEMENT PRESENTATION

In accordance with Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statement of Not-for-Profit Organization, The Foundation recognizes three classes of net assets; unrestricted, temporarily restricted and permanently restricted net assets. The Foundation has not had any transaction for legally restricted assets, but allocates contributions received to the applicable program.

#### **CONTRIBUTIONS**

In accordance with SFAS No. 116, Accounting for Contributions Received and Contributions Made, contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support depending on the absence or existence and nature of any donor restrictions. The Foundation has not received restricted contributions, but allocates contributions received and contributions made to the applicable program.

#### **DONATED ASSETS**

Donated marketable securities and other noncash donations are recorded as contributions at their estimated fair values at the date of donation.

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED DECEMBER 31, 2017

#### CONCENTRATION OF CREDIT RISK FOR CASH HELD IN BANK

Financial instruments, which potentially subject the Foundation to concentration of credit risk, consist principally of money market funds. The Foundation places its temporary cash with high-credit, quality financial institutions which may exceed federally and privately insured amounts at times. The balances are insured by the Federal Deposit Insurance Corporation and Securities Investor Protection Corporation up to \$250,000. At December 31, 2017 and 2016, uninsured cash balances were approximately \$255,882 and \$246,875, respectively. The Foundation believes it is not exposed to any significant credit risk on uninsured amounts.

#### **INVESTMENTS**

Investments are stated at estimated fair value. These fair values may differ from the values that would have been used had a ready market existed for these investments and the differences could be significant.

Purchases and sales of securities are recorded on a trade-date basis. Realized gains and losses are generally determined on the basis of average cost of securities sold and are reflected in net investment return in the Statements of Activities. Dividend income is recorded on the ex-dividend date, and interest income is recorded on an accrual basis, and are reflected in net investment return in the Statement of Activities.

#### **BOARD - DESIGNATED NET ASSETS**

Net assets without donor restrictions subject to self-imposed limits by action of the governing board. Board-designated net assets may be earmarked for future programs, investment, contingencies, purchase or construction of fixed assets, or other uses. Some governing boards may delegate designation decisions to internal management. Such designations are considered to be included in board-designated net assets.

#### DONOR-IMPOSED RESTRICTION

A donor stipulation (donors include other types of contributors, including makers of certain grants) that specifies a use for a contributed asset that is more specific than broad limits resulting from the following:

- a. The nature of the not-for-profit (NFP)
- b. The environment in which it operates
- c. The purposes specified in its articles of incorporation or bylaws or comparable documents for an unincorporated association.

Some donors impose restrictions that are temporary in nature, for example, stipulating that resources be used after a specified date, for particular programs or services, or to acquire buildings or equipment. Other donors impose restrictions that are perpetual in nature, for example, stipulating that resources be maintained in perpetuity. Laws may extend those limits to investment returns from those resources and to other enhancements (diminishments) of those resources. Thus, those laws extend donor-imposed restrictions.

#### FAIR VALUE

The Foundation values certain financial and nonfinancial assets and liabilities by applying the FASB pronouncement on Fair Value Measurements. The pronouncement defines fair value and establishes a framework for measuring fair value that includes a hierarchy that categorizes and prioritizes the sources used to measure and disclose fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (an exit price). The hierarchy has three levels based on inputs that market participants would use in valuing the asset or liability based on market data obtained from sources independent of the Association as follows:

- Level 1 Unadjusted quoted market prices in active markets for identical assets or liabilities.

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED DECEMBER 31, 2017

- Level 2 Unadjusted quoted prices in active markets for similar assets or liabilities, unadjusted quoted prices for identical or similar assets or liabilities in markets that are not active, or inputs other than quoted prices that are observable.
- Level 3 Unobservable inputs for the asset or liability.

Inputs broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad credit data, liquidity statistics and other factors. The Foundation is required by the pronouncement to maximize the use of observable inputs (Levels 1 and 2) and minimize the use of unobservable inputs (Level 3). The Foundation considers observable data to be that market data which is readily available, regularly distributed or updated, reliable and verifiable, provided by independent sources that are actively involved in the relevant market, and not proprietary. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the Foundation's perceived risk of that instrument.

Assets and liabilities are disclosed in the Notes to Financial Statements within the hierarchy based on the lowest (or least observable) input that is significant to the measurement. The Foundation's assessment of the significance of an input requires judgment, which may affect the valuation and categorization within the fair value hierarchy. The fair value of assets and liabilities using Level 3 inputs are generally determined by using pricing models, discounted cash flow methods or calculated NAV, which all require significant management judgment or estimation.

As a practical expedient, the Foundation is permitted, under the pronouncement, to estimate the fair value of an investment in an investment company at the measurement date using the reported Net Asset Value ("NAV"). Adjustment is required if the Foundation expects to sell the investment at a value other than NAV or if the NAV is not calculated in accordance with GAAP. All investments for which fair value is measured using NAV, are excluded within the fair value hierarchy, as long as no adjustment is required to NAV and the manager has reported a NAV at the measurement date. Investments are categorized as Level 3 if a NAV adjustment is required or if there is no reported NAV at the measurement date.

The Foundation performs additional procedures including due diligence reviews on its investments in investment companies and other procedures with respect to the capital account or NAV provided to ensure conformity with GAAP. The Foundation has assessed factors including, but not limited to, managers' compliance with the Fair Value Measurement standard, price transparency and valuation procedures in place.

All investments are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investments, it is likely that changes in the values of investments will occur in the near term and such changes could materially affect the amounts reported in the Statements of Financial Position.

The fair value of the Foundation's investments is disclosed in Note 2.

#### **FIXED ASSETS**

The Foundation capitalizes all property and equipment with a cost of \$2,000 if purchased, and a fair value of \$2,000 at the date of donation if received by contribution. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, The Foundation reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Foundation reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method.

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED DECEMBER 31, 2017

#### TAX EXEMPT STATUS

The Foundation is a not-for-profit organization exempt from income tax under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

The Foundation's tax returns are subject to audit by various taxing authorities. The Foundation's federal and state tax returns for the 2014, 2015, 2016, and 2017 years remain open to examination by the Internal Revenue Service and New York State. In evaluating the Foundation's tax provisions and accruals, management believes that its estimates are appropriate based on current facts and circumstances.

#### CASH AND CASH EQUIVALENTS

For purposes of the statements of cash flows, The Foundation considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED DECEMBER 31, 2017

#### NOTE 2 - MARKETABLE EQUITY SECURITIES

\$ 1,326,300

The following tables present the fair value hierarchy for those assets reported at fair value in the Statements of Financial Position as of December 31, 2017 and 2016. The fair value amounts presented below are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the Statements of Financial Position as of December 31, 2017 and 2016.

			2017					
Investment Strategy	Level 1	Lev	/el 2	Lev	vel 3	N	IAV	Total
Equities								
Mutual Funds (Equities)	\$ 3,917,594	\$	-	\$	-	\$	-	\$ 3,917,594
Real Estate			1-1		_	5	75,000	575,000
Private Partnerships	-			8		3	87,520	367,102
	\$ 3,917,594	\$		\$		\$ 96	62,520	\$ 4,859,696
			2016					
Investment Strategy	Level 1	Lev	el 2	Lev	el 3	N	AV	Total
Equities								
Mutual Funds (Equities)	\$ 1,326,300	\$	_	\$	, <del>-</del> ,	\$	-	\$ 1,326,300
Real Estate	-		-		_	7.0	5,000	575,000
Private Partnerships			12	***		37	73,332	373,332

The Foundation held \$3,917,594 and \$1,326,300 at December 31, 2017 and 2016, respectively, in marketable securities with maturity dates of greater than three months. Short-term investments are stated at fair value. Fair values and unrealized appreciation (depreciation) at December 31, 2017 and 2016, are summarized as follows:

\$ - \$ - \$ 948,332 \$ 2,274,632

		December 31, 2017		-			
Investments unrestricted	Cost	Fair Value	Unrealized Appreciation (Depreciation)	Cost	Fair Value	Unrealized Appreciation (Depreciation)	
Marketable Securities	\$ 3,601,705	\$ 3,917,594	\$ 315,889	\$ 1,244,825	\$ 1,326,300	\$ 81,475	
	\$ 3,601,705	\$ 3,917,594	\$ 315,889	\$ 1,244,825	\$ 1,326,300	\$ 81,475	

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED DECEMBER 31, 2017

#### **NOTE 3 - INVESTMENTS**

The Organization held \$962,520 and \$948,332 at December 31, 2017 and 2016, respectively. Investments are stated at market value at fair value and consist of the following:

	December 31, 2017							nber 31, 2016
Real Estate	·	Fair Value	Cost			nrealized preciation preciation)		Fair <u>Value</u>
220 Bay Walk, FI Pines, NY 11782	\$	575,000	\$	475,000	\$	100,000	\$	575,000
Private Partnerships 1.9879% Aldemoore LLC 1.1000% Hudson Preserve LLC 4.1667% Tegran Albany Company .7500% Lakeshore JV .9825% Lake Shore Park LLC .2937% The Northly Company LLC 1.1000% HP II LLC Subtotal	_	8,900 196,400 62,200 10,500 76,300 19,032 14,188 387,520		9,020 173,325 62,523 11,724 75,270 21,053 14,188 367,103		(120) 23,075 (323) (1,224) 1,030 (2,021) 0 20,417		8,900 196,400 62,200 10,500 76,300 19,032 0 373,332
	\$	962,520	\$	842,103	\$	120,417	\$	948,332

Unrealized gains amounted to \$120,417 and \$104,962 at December 31, 2017 and 2016, respectively. Investments were donated by the Estate of Alan Brockman in 2016. On June 3, 2015, there was a valuation conducted which determined the value of the investments donated on December 20, 2014. The valuation is used at the fair market value of the private partnerships.

#### NOTE 4 - RELATED PARTIES

The Officers and Directors of The Foundation also serve as Officers and Directors of the Fire Island Pines Property Owners' Association, Inc. (FIPPOA) and Political Action Committee.

#### NOTE 5 - SEASHORE DEFENSE FUND PROGRAM

The Seashore Defense Fund is administered as a separate program of The Foundation. The Fund supplements the efforts of the Beach Erosion Control District to maintain the protective dune on the ocean at Fire Island Pines and funds public education efforts to encourage the public to respect the dune system.

#### NOTES TO FINANCIAL STATEMENTS

# FOR THE YEAR ENDED DECEMBER 31, 2017

# NOTE 6 - UNALLOCATED FUNDS

The change in unallocated net assets as report in supplement information is summarized as follows:

	Year Ended December 31, 2017	Year Ended December 31, 2016
Net Earnings from Pines Party Contributions and Other Fund Raising Activities Interest Earned Investment Income Earned	\$ 132,815 2,334,795 2,402 304,826	\$ 154,291 840,632 871 416,743
Costs of Environmental Improvements and Other Community Benefits Management and General Expenses Increase in Net Unallocated Assets	(117,363) \$\frac{0}{2,657,475}	(113,306) 

#### NOTES TO FINANCIAL STATEMENTS

# FOR THE YEAR ENDED DECEMBER 31, 2017

#### NOTE 7 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	Estimated Useful Life - Years	December 31, 2017	December 31, 2016
Whyte Hall			
Land		16,102	16,102
Building – Whyte Hall	30	3,643,233	3,630,784
Building - Landscaping	30	26,486	26,486
Total Whyte Hall		3,685,821	3,673,372
Accumulated Depreciation		1,321,384	1,187,333
Net Whyte Hall		2,364,437	2,486,039
Community Landscape	30	44,680	44,680
Accumulated Depreciation		12,154	10,665
Net Community Landscape		32,526	34,015
Unallocated Funds			
Pines Party Equipment	5	23,621	23,621
Mobility Cart	5	55,605	55,605
Environmental Cart	5	11,200	11,200
Total		90,426	90,426
Accumulated Depreciation	-	64,235	53,924
Net Unallocated Funds	-	26,191	36,502
TOTAL PROPERTY AND EQUIPMENT	=	2,423,154	2,556,556

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED DECEMBER 31, 2017

#### NOTE 8 - FUNDRAISING PROGRAMS

The Foundation conducts various fundraising programs which are summarized, as follows:

Whyte Hall Annual Fund, which supports the operations of the John Whyte Community Center. Contributions aggregated \$51,662 in 2017 and \$40,000 in 2016. Contributions also included \$15,000 in 2017 and \$21,459 in 2016 from the Fire Island Pines Arts Project Inc., Pines Care Center, Inc. and other local entities.

The Mobility Access Cart Fund underwrites the purchase and maintenance of a vehicles to transport those with reduced mobility along Fire Island Boulevard. Contributions in 2017 aggregated \$5,447 and in 2016 aggregated \$41,980.

Seashore Defense Fund protects the beaches from erosion. Contributions aggregated \$34,360 in 2017 and \$23,006 in 2016.

The Damminix Program supports the prevention of Lyme disease. Contributions aggregated \$17,735 in 2017 and \$18,048 in 2016.

The Boulevard Tree Program which underwrites planting of trees along Fire Island Boulevard. Contributions aggregated \$5,050 in 2017 and \$4,400 in 2016.

Contributions to these funds are not legally restricted by the donors.

#### NOTE 9 - SUBSEQUENT EVENTS

Subsequent event guidance requires the Foundation to evaluate subsequent events to determine whether they provide additional evidence about conditions that existed at the date of the financial statements, and to determine if those events require recognition or disclosure in the financial statements. The Foundation has performed an evaluation of subsequent events through June 28, 2018, which is the date the financial statements were issued.

#### NOTE 10 - DATE OF THE MANAGEMENT REVIEW

In preparing the financial statements, the Foundation has evaluated events and transactions for potential recognition or disclosure through June 28, 2018, the date that the financial statements were available to be issued.

#### ESPOSITO, FUCHS, TAORMINA & CO.

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MEMBERS-NEW YORK STATE SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS

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JOSEPH ZAK, C.P.A. (1939-1991)

INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors of The Pines Foundation, Inc.

We have audited the financial statements of The Pines Foundation, Inc. as of and for the year ended December 31, 2017, and our report thereon dated June 28, 2018, which expressed an unmodified opinion on those financial statements, appears on pages 1 and 2. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. The statement of financial position by activity, statement of operations by activity, statement of net earnings from Pines Party, and statement of whyte hall activities is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of the Foundation's management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Sincerely.

Esposito, Fuchs, Taormina & Co.

sports, Freels, Tarminie & Co

Central Islip, New York 11722

June 28, 2018

# THE PINES FOUNDATION, INC. SUPPLEMENTARY INFORMATION STATEMENT OF FINANCIAL POSITION BY ACTIVITY

#### **DECEMBER 31, 2017**

**SEASHORE** 

	<u>WHYTE</u> HALL	DAMMINIX PROGRAM	COMMUNITY LANDSCAPE	DEFENSE FUND	<u>UNALLOCATED</u> FUNDS	TOTAL
ASSETS			<u> </u>	TOND	TONDS	TOTAL
Current Assets:						
Cash	\$ 197,891	\$ 6,100	\$ 10,700	\$150,300	\$ 256,200	\$ 621,191
Marketable securities - available for sale	-	-	-	-	3,917,594	3,917,594
Accounts receivable	14,100	:₩	-	-	-	14,100
Prepaid expenses	10,512	-	=	-	14,130	24,642
Total Current Assets	222,503	6,100	10,700	150,300	4,187,924	4,577,527
Property and Equipment					., ,	1,077,027
(Net of Depreciation)	2,364,437	-	32,526	4	26,191	2,423,154
Other Assets					_0,.0.	2, 120, 104
Investment in private partnerships		-	_	_	387,520	387,520
Investment in real estate	-	-	_	_	575,000	575,000
Total Other Assets	_	-			962,520	962,520
TOTAL ASSETS	\$2,586,940	\$ 6,100	\$ 43,226	\$ 150,300	\$ 5,176,635	\$7,963,201
			- 10,1220	<del>- + + + + + + + + + + + + + + + + + + +</del>	Ψ 0,170,000	<del>Ψ7,903,201</del>
LIABILITIES AND NET ASSETS Current Liabilities:						
Accrued expenses	\$ -	¢	œ.	•	• •• ••	
TOTAL LIABILITIES	Ψ -	\$ -	\$ -	_\$	\$ 39,275	\$ 39,275
Net Assets	-	-	-	-	39,275	39,275
Unrestricted	2 601 002	0.400	40.000			
TOTAL LIABILITIES	2,601,093	6,100	43,226	150,300	5,123,207	7,923,926
AND NET ASSETS	¢2 604 002	C 400	A 40.000			2012. Constitution (1992) 1997
AND NET AGGETG	\$2,601,093	\$ 6,100	\$ 43,226	\$150,300	\$ 5,162,482	\$7,963,201
	DE	CEMBER 31, 2	016			
				SEASHORE		
	<u>WHYTE</u>	DAMMINIX	COMMUNITY	DEFENSE	UNALLOCATED	
ASSETS				Andrew Charles and the	UNALLOCATED FUNDS	<u>TOTAL</u>
ASSETS Current Assets:	<u>WHYTE</u>	DAMMINIX	COMMUNITY	DEFENSE		<u>TOTAL</u>
Current Assets:	<u>WHYTE</u> <u>HALL</u>	<u>DAMMINIX</u> PROGRAM	COMMUNITY LANDSCAPE	<u>DEFENSE</u> <u>FUND</u>	<u>FUNDS</u>	
Current Assets: Cash	<u>WHYTE</u>	DAMMINIX	COMMUNITY	DEFENSE	FUNDS \$ 331,990	\$ 586,090
Current Assets: Cash Marketable securities - available for sale	WHYTE HALL  \$ 133,600	<u>DAMMINIX</u> PROGRAM	COMMUNITY LANDSCAPE	<u>DEFENSE</u> <u>FUND</u>	<u>FUNDS</u>	\$ 586,090 1,326,300
Current Assets: Cash Marketable securities - available for sale Accounts receivable	WHYTE HALL \$ 133,600 - 4,309	<u>DAMMINIX</u> PROGRAM	COMMUNITY LANDSCAPE	<u>DEFENSE</u> <u>FUND</u>	\$ 331,990 1,326,300	\$ 586,090 1,326,300 4,309
Current Assets: Cash Marketable securities - available for sale Accounts receivable Prepaid expenses	WHYTE HALL \$ 133,600 - 4,309 8,944	DAMMINIX PROGRAM \$ (14,900) - -	COMMUNITY LANDSCAPE  \$ 10,900	DEFENSE FUND \$ 124,500	\$ 331,990 1,326,300 - 4,152	\$ 586,090 1,326,300 4,309 13,096
Current Assets: Cash Marketable securities - available for sale Accounts receivable Prepaid expenses Total Current Assets	WHYTE HALL \$ 133,600 - 4,309	<u>DAMMINIX</u> PROGRAM	COMMUNITY LANDSCAPE	<u>DEFENSE</u> <u>FUND</u>	\$ 331,990 1,326,300	\$ 586,090 1,326,300 4,309
Current Assets: Cash Marketable securities - available for sale Accounts receivable Prepaid expenses Total Current Assets Property and equipment	\$ 133,600 4,309 8,944 146,853	DAMMINIX PROGRAM \$ (14,900) - -	COMMUNITY LANDSCAPE  \$ 10,900	DEFENSE FUND \$ 124,500	\$ 331,990 1,326,300 - 4,152 1,662,442	\$ 586,090 1,326,300 4,309 13,096 1,929,795
Current Assets: Cash Marketable securities - available for sale Accounts receivable Prepaid expenses Total Current Assets Property and equipment (net of depreciation)	WHYTE HALL \$ 133,600 - 4,309 8,944	DAMMINIX PROGRAM \$ (14,900) - -	COMMUNITY LANDSCAPE  \$ 10,900	DEFENSE FUND \$ 124,500	\$ 331,990 1,326,300 - 4,152	\$ 586,090 1,326,300 4,309 13,096
Current Assets: Cash Marketable securities - available for sale Accounts receivable Prepaid expenses Total Current Assets Property and equipment (net of depreciation) Other Assets	\$ 133,600 4,309 8,944 146,853	DAMMINIX PROGRAM \$ (14,900) - -	COMMUNITY LANDSCAPE  \$ 10,900	DEFENSE FUND \$ 124,500	\$ 331,990 1,326,300 - 4,152 1,662,442 36,502	\$ 586,090 1,326,300 4,309 13,096 1,929,795
Current Assets: Cash Marketable securities - available for sale Accounts receivable Prepaid expenses Total Current Assets Property and equipment (net of depreciation) Other Assets Investment in private partnerships	\$ 133,600 4,309 8,944 146,853	DAMMINIX PROGRAM \$ (14,900) - -	COMMUNITY LANDSCAPE  \$ 10,900	DEFENSE FUND \$ 124,500	\$ 331,990 1,326,300 4,152 1,662,442 36,502 373,332	\$ 586,090 1,326,300 4,309 13,096 1,929,795
Current Assets: Cash Marketable securities - available for sale Accounts receivable Prepaid expenses Total Current Assets Property and equipment (net of depreciation) Other Assets Investment in private partnerships Investment in real estate	\$ 133,600 4,309 8,944 146,853	DAMMINIX PROGRAM \$ (14,900) - -	COMMUNITY LANDSCAPE  \$ 10,900	DEFENSE FUND \$ 124,500	\$ 331,990 1,326,300 4,152 1,662,442 36,502 373,332 575,000	\$ 586,090 1,326,300 4,309 13,096 1,929,795 2,556,556
Current Assets: Cash Marketable securities - available for sale Accounts receivable Prepaid expenses Total Current Assets Property and equipment (net of depreciation) Other Assets Investment in private partnerships Investment in real estate Total Other Assets	\$ 133,600 \$ 133,600 - 4,309 8,944 - 146,853 2,486,039	DAMMINIX PROGRAM  \$ (14,900)	\$ 10,900 	\$ 124,500 124,500	\$ 331,990 1,326,300 - 4,152 1,662,442 36,502 373,332 575,000 948,332	\$ 586,090 1,326,300 4,309 13,096 1,929,795 2,556,556 373,332
Current Assets: Cash Marketable securities - available for sale Accounts receivable Prepaid expenses Total Current Assets Property and equipment (net of depreciation) Other Assets Investment in private partnerships Investment in real estate	\$ 133,600 4,309 8,944 146,853	DAMMINIX PROGRAM \$ (14,900) - -	COMMUNITY LANDSCAPE  \$ 10,900	DEFENSE FUND \$ 124,500	\$ 331,990 1,326,300 4,152 1,662,442 36,502 373,332 575,000	\$ 586,090 1,326,300 4,309 13,096 1,929,795 2,556,556 373,332 575,000
Current Assets: Cash Marketable securities - available for sale Accounts receivable Prepaid expenses Total Current Assets Property and equipment (net of depreciation) Other Assets Investment in private partnerships Investment in real estate Total Other Assets TOTAL ASSETS	\$ 133,600 \$ 133,600 - 4,309 8,944 - 146,853 2,486,039	DAMMINIX PROGRAM  \$ (14,900)	\$ 10,900 	\$ 124,500 124,500	\$ 331,990 1,326,300 - 4,152 1,662,442 36,502 373,332 575,000 948,332	\$ 586,090 1,326,300 4,309 13,096 1,929,795 2,556,556 373,332 575,000 948,332
Current Assets:     Cash     Marketable securities - available for sale     Accounts receivable     Prepaid expenses     Total Current Assets Property and equipment     (net of depreciation) Other Assets Investment in private partnerships Investment in real estate     Total Other Assets     TOTAL ASSETS  LIABILITIES AND NET ASSETS	\$ 133,600 \$ 133,600 - 4,309 8,944 - 146,853 2,486,039	DAMMINIX PROGRAM  \$ (14,900)	\$ 10,900 	\$ 124,500 124,500	\$ 331,990 1,326,300 - 4,152 1,662,442 36,502 373,332 575,000 948,332	\$ 586,090 1,326,300 4,309 13,096 1,929,795 2,556,556 373,332 575,000 948,332
Current Assets:     Cash     Marketable securities - available for sale     Accounts receivable     Prepaid expenses     Total Current Assets Property and equipment     (net of depreciation) Other Assets     Investment in private partnerships     Investment in real estate     Total Other Assets     TOTAL ASSETS  LIABILITIES AND NET ASSETS Current Liabilities:	\$ 133,600 \$ 133,600 - 4,309 8,944 - 146,853 2,486,039	DAMMINIX PROGRAM  \$ (14,900)	\$ 10,900 	\$ 124,500 124,500	\$ 331,990 1,326,300 - 4,152 1,662,442 36,502 373,332 575,000 948,332	\$ 586,090 1,326,300 4,309 13,096 1,929,795 2,556,556 373,332 575,000 948,332
Current Assets:     Cash     Marketable securities - available for sale     Accounts receivable     Prepaid expenses     Total Current Assets Property and equipment     (net of depreciation) Other Assets     Investment in private partnerships     Investment in real estate     Total Other Assets     TOTAL ASSETS  LIABILITIES AND NET ASSETS Current Liabilities:     Accrued expenses	\$ 133,600 \$ 133,600 - 4,309 8,944 - 146,853 2,486,039	DAMMINIX PROGRAM  \$ (14,900)	\$ 10,900 	DEFENSE FUND  \$ 124,500	\$ 331,990 1,326,300 4,152 1,662,442 36,502 373,332 575,000 948,332 \$ 2,647,276	\$ 586,090 1,326,300 4,309 13,096 1,929,795 2,556,556 373,332 575,000 948,332 \$5,434,683
Current Assets:     Cash     Marketable securities - available for sale     Accounts receivable     Prepaid expenses     Total Current Assets Property and equipment     (net of depreciation) Other Assets Investment in private partnerships Investment in real estate     Total Other Assets     TOTAL ASSETS  LIABILITIES AND NET ASSETS Current Liabilities:     Accrued expenses     TOTAL LIABILITIES	\$ 133,600 4,309 8,944 146,853 2,486,039	DAMMINIX PROGRAM  \$ (14,900)	\$ 10,900 	\$ 124,500 124,500	\$ 331,990 1,326,300 4,152 1,662,442 36,502 373,332 575,000 948,332 \$ 2,647,276	\$ 586,090 1,326,300 4,309 13,096 1,929,795 2,556,556 373,332 575,000 948,332 \$5,434,683
Current Assets: Cash Marketable securities - available for sale Accounts receivable Prepaid expenses Total Current Assets Property and equipment (net of depreciation) Other Assets Investment in private partnerships Investment in real estate Total Other Assets TOTAL ASSETS  LIABILITIES AND NET ASSETS Current Liabilities: Accrued expenses TOTAL LIABILITIES Net Assets	\$ 133,600 4,309 8,944 146,853 2,486,039 - - \$2,632,892	DAMMINIX PROGRAM  \$ (14,900)	\$ 10,900 	DEFENSE FUND  \$ 124,500	\$ 331,990 1,326,300 4,152 1,662,442 36,502 373,332 575,000 948,332 \$ 2,647,276	\$ 586,090 1,326,300 4,309 13,096 1,929,795 2,556,556 373,332 575,000 948,332 \$5,434,683
Current Assets: Cash Marketable securities - available for sale Accounts receivable Prepaid expenses Total Current Assets Property and equipment (net of depreciation) Other Assets Investment in private partnerships Investment in real estate Total Other Assets TOTAL ASSETS  LIABILITIES AND NET ASSETS Current Liabilities: Accrued expenses TOTAL LIABILITIES Net Assets Unrestricted	\$ 133,600 4,309 8,944 146,853 2,486,039	DAMMINIX PROGRAM  \$ (14,900)	\$ 10,900 	\$ 124,500	\$ 331,990 1,326,300 4,152 1,662,442 36,502 373,332 575,000 948,332 \$ 2,647,276 \$ 23,211 23,211	\$ 586,090 1,326,300 4,309 13,096 1,929,795 2,556,556 373,332 575,000 948,332 \$5,434,683 \$ 23,211 23,211
Current Assets: Cash Marketable securities - available for sale Accounts receivable Prepaid expenses Total Current Assets Property and equipment (net of depreciation) Other Assets Investment in private partnerships Investment in real estate Total Other Assets TOTAL ASSETS  LIABILITIES AND NET ASSETS Current Liabilities: Accrued expenses TOTAL LIABILITIES Net Assets Unrestricted TOTAL LIABILITIES	\$ 133,600 4,309 8,944 146,853 2,486,039 	DAMMINIX PROGRAM  \$ (14,900)	\$ 10,900	DEFENSE FUND  \$ 124,500	\$ 331,990 1,326,300 4,152 1,662,442 36,502 373,332 575,000 948,332 \$ 2,647,276	\$ 586,090 1,326,300 4,309 13,096 1,929,795 2,556,556 373,332 575,000 948,332 \$5,434,683
Current Assets: Cash Marketable securities - available for sale Accounts receivable Prepaid expenses Total Current Assets Property and equipment (net of depreciation) Other Assets Investment in private partnerships Investment in real estate Total Other Assets TOTAL ASSETS  LIABILITIES AND NET ASSETS Current Liabilities: Accrued expenses TOTAL LIABILITIES Net Assets Unrestricted	\$ 133,600 4,309 8,944 146,853 2,486,039 - - \$2,632,892	DAMMINIX PROGRAM  \$ (14,900)	\$ 10,900	\$ 124,500	\$ 331,990 1,326,300 4,152 1,662,442 36,502 373,332 575,000 948,332 \$ 2,647,276 \$ 23,211 23,211	\$ 586,090 1,326,300 4,309 13,096 1,929,795 2,556,556 373,332 575,000 948,332 \$5,434,683 \$ 23,211 23,211

# SUPPLEMENTARY INFORMATION STATEMENT OF OPERATIONS BY ACTIVITY

TOTAL REVENUE \$ 139,441 \$ 17,735 \$ 5,050 \$ 34,360 \$ 2,795,256 \$ 2,991,842  EXPENSES Program Services:	REVENUES  Net Earnings from Rentals & Events  Contributions and other fund raising activities  Contributions from FIPPOA Interest income Investment income (Loss)  TOTAL REVENUE	\$	WHYTE HALL 72,779 66,662 - - 139,441		735 - -	\$	DMMUNITY NDSCAPE 5,050	\$	ASHORE EFENSE FUND - 34,360	\$	2,334,795 - 2,402 325,244	\$	2,458,602 - 2,402 325,244
		_Φ	139,441	<b>\$</b> 17,	735	_\$_	5,050	_\$_	34,360	_ \$	2,795,256	_\$	2,991,842
Operating expenses       \$ 164,327       \$ 35,064       \$ 5,140       \$ 7,801       \$ 121,205       \$ 333,537         Depreciation       132,608       -       2,932       -       10,311       145,851         Supporting Services:         Management and general       -	Program Services: Operating expenses Depreciation Supporting Services:	\$		\$ 35,	064	\$		\$	7,801 -	\$		\$	
TOTAL EXPENSES \$ 296,935 \$ 35,064 \$ 8,072 \$ 7,801 \$ 131,516 \$ 479,388	TOTAL EXPENSES					\$		\$	7,801	\$	131,516	\$	479,388
(Decrease) Increase in Net Assets \$ (157,494) \$ (17,329) \$ (3,022) \$ 26,559 \$ 2,663,740 \$ 2,512,454		\$				\$		555955				\$	
Net Assets, Beginning of Year       2,632,892       (14,900)       44,915       124,500       2,624,065       5,411,472         Allocation of Funds       125,695       38,329       1,333       (759)       (164,598)       -				7. C.				•					5,411,472
Allocation of Funds 125,695 38,329 1,333 (759) (164,598) - Net Assets, End of Year \$ 2,601,093 \$ 6,100 \$ 43,226 \$ 150,300 \$ 5,123,207 \$ 7,923,926		\$				\$		\$		\$		\$	7 923 926
FOR THE YEAR ENDED DECEMBER 31, 2016  SEASHORE WHYTE DAMMINIX COMMUNITY DEFENSE UNALLOCATED								SEAS		UN	ALLOCATED		
REVENUES HALL PROGRAM LANDSCAPE FUND FUNDS TOTAL	REVENUES		HALL	PROGR	<u>AM</u>	LAN	IDSCAPE		-	-			TOTAL
Net Earnings from Rentals & Events \$ 69,326 \$ - \$ - \$ 154,291 \$ 223,617 Contributions and other	Net Earnings from Rentals & Events	\$	69,326	\$	-	\$	=	\$	-	\$	154,291	\$	223,617
fund raising activities 74,972 18,048 4,400 23,006 840,632 961,058 Contributions from FIPPOA			74,972	18,0	148		4,400		23,006		840,632		961,058
Interest income 871 871			-		_		_		-		871		871
Investment income (Loss) 416,743 416,743				2			_						
TOTAL REVENUE \$ 144,298 \$ 18,048 \$ 4,400 \$ 23,006 \$ 1,412,537 \$ 1,602,289	TOTAL REVENUE	\$	144,298	\$ 18,0	48_	\$	4,400	\$	23,006	\$ '	1,412,537	\$	1,602,289
EXPENSES Program Services:	Program Services:												
Operating expenses \$ 164,301 \$ 35,550 \$ 9,109 \$ 9,612 \$ 104,692 \$ 323,264  Depreciation 131,203 - 2,833 - 8,614 142,650		\$		\$ 35,5	50	\$		\$	9,612	\$		\$	
Supporting Services:	Supporting Services:		131,203		-		2,833		-		8,614		142,650
Management and general 1,359 1,359					_		-						
TOTAL EXPENSES \$ 296,863 \$ 35,550 \$ 11,942 \$ 9,612 \$ 113,306 \$ 467,273								_		-			
(Decrease) Increase in Net Assets \$ (152,565) \$ (17,502) \$ (7,542) \$ 13,394 \$ 1,299,231 \$ 1,135,016 Net Assets, Beginning of Year 2,731,177 - 47,005 110.881 1.387,393 4.276,456		Ф		\$ (17,5	02)								
Net Assets, Beginning of Year 2,731,177 - 47,005 110,881 1,387,393 4,276,456 Allocation of Funds54,2802,602 5,452 225 (62,559) -				2.6	02	•		1		1			4,2/6,456
Net Assets, End of Year \$ 2,632,892 \$ (14,900) \$ 44,915 \$ 124,500 \$ 2,624,065 \$ 5,411,472		\$				\$ 4		\$ 12		\$ 2		\$	5,411,472

# SUPPLEMENTARY INFORMATION STATEMENT OF NET EARNINGS FROM PINES PARTY

# FOR THE YEAR ENDED DECEMBER 31, 2017

SALES:		Pines Party		After Pool, Morning Parties	Total
Tents, Tickets, Volunteer, Sponsor Receipts Corporate Sponsorships, Donations	\$	625,556	\$	115,473	\$ 741,029
EXPENSES:					
Production, Scenery and Entertainment Expense Contribution to Stonewall Charitable Foundation		520,260 50,000	_	37,954	558,214 50,000
Total	_	570,260	_	37,954	608,214
Net Earnings Before Depreciation		55,296		77,519	132,815
Adjustments of Capital Improvements Depreciation of Pines Party Equipment		2,000	_	-	2,000
Total Net Earnings	\$ _	53,296	\$_	77,519	130,815

SALES:		Pines Party		After Pool, Morning Parties		Total
Tents, Tickets, Volunteer and Sponsor Receipts	\$	683,182	\$	67,485	\$	750,667
EXPENSES:						
Production, Scenery and Entertainment Expense Contribution to Stonewall Charitable Foundation	_	521,640 50,000		24,736		546,376 50,000
Total	_	571,640		24,736	_	596,376
Net Earnings Before Depreciation		111,542		42,749		154,291
Adjustments of Capital Improvements Depreciation of Pines Party Equipment	_	3,966	_		_	3,966
Total Net Earnings	\$_	107,576	\$ _	42,749	\$ _	150,325

# SUPPLEMENTARY INFORMATION STATEMENT OF WHYTE HALL ACTIVITIES

		2017		2016	
Earnings From Events:					
Receipts					
Admissions and Rentals	\$	24,759	\$	21,922	
Total Receipts		24,759		21,922	
Other Rentals		48,020		47,404	
Total Earnings Before Operating and	W				
General Expenses	\$	72,779	\$	69,326	
Operating Expenses:					
Administrative payroll	\$	16,531	\$	21,828	
Canopy service		6,349		6,406	
Cleaning		5,600		6,400	
Consultant		450		1,800	
Elevator and alarm maintenance		4,164		4,091	
Fire prevention		6,728		7,432	
Insurance		47,414		45,029	
Landscape maintenance		6,751		2,045	
Maintenance and supplies		20,382		22,894	
Maintenance payroll		18,887		13,250	
Miscellaneous		6,010		12,438	
Payroll taxes and insurance		5,721		3,640	
Real estate taxes		3,986		3,849	
Telephone and internet		1,390		1,374	
Utilities		13,964		11,825	
Total	\$	164,327	\$	164,301	
Management and General Expenses:					
Liquor license expenses	\$	_	\$	1,359	
Total	\$		\$	1,359	